

2024 Deep Dive SERIES



**DIVERSE
DEVELOPERS
CONFERENCE**



Date

Thursday, 7:30 AM - 1:30 PM
January 25th, 2024

Location

Roosevelt University
430 S. Michigan Avenue
Chicago, IL 60605
Ida B. Wells Lounge

7:30AM-8:00AM | Registration & Continental Breakfast

8:15AM-9:00AM | Welcome



Collete English Dixon

Executive Director,
Marshall Bennett Institute of
Real Estate

2024 Economic Overview



Mary Ludgin
Senior Advisor,
Heitman

DESCRIPTION: Mary will provide an overview of the prospects for the US economy. Can we achieve a soft landing? Additionally, she will offer insights into the dynamics within real estate capital markets and property markets amid this time of high-interest rates. She'll discuss national trends in tenant and investor demand, including those playing out in Chicago.

9:00AM-9:45AM | Gap Financing Overview



Courtney Pogue

Senior Director,
Grow America

DESCRIPTION: Courtney will offer an overview of real estate gap financing along with the tools associated with gap financing, including tax credits, tax increment financing, tax abatements, and other local, state, and federal programs.

9:45AM-10:00AM | Break/Transition

10:00AM-12:15PM | Breakout Sessions

Low-Income Housing Tax Credits

DESCRIPTION: The session will cover accessing and utilizing LIHTC as a development tool, showcasing successful approaches and featuring information on IHDA's Next Gen program.



Keith Pryor

Assistant Director,
Illinois Housing
Development Authority

New Markets Tax Credits

DESCRIPTION: This session aims to familiarize participants with the New Markets Tax Credits (NMTC) and how to leverage an existing capital stack to boost available development resources in low-income communities by using NMTC financing.



Debbie Kleban

Managing Partner,
Applegate & Thorne-
Thomsen, P.C.



Xiang Siow

Attorney,
Applegate & Thorne-
Thomsen, P.C.

Historic Tax Credits

DESCRIPTION: The session aims to offer participants a deep understanding of the Historic Tax Credit Program's history and purpose, with a focus on learning the application process, roles of key stakeholders, basic eligibility, and the economics of credit.



Emily Ramsey

Co-Founder & Principal,
Ramsey Historic
Consultants, Inc.



Mary Ottoson

Vice President,
JP Morgan Chase
Community
Development Banking



Rachel Firgens

Portfolio Associate,
JP Morgan Chase Community
Development Banking

Energy Tax Credits

DESCRIPTION: This session will feature an in-depth discussion of the building-related tax incentives under the Inflation Reduction Act. The objective is to educate participants about the key incentives available and the requirements for eligibility. We will also engage in a dialogue on real-world scenarios for utilizing them.



Ben Evans

Federal Legislative
Director, U.S. Green
Building Council



AJ Patton

CEO & Founder,
548 Enterprise

12:15PM-1:30PM | Box Lunch & Networking

* Agenda subject to change

Event Hosts



ROOSEVELT UNIVERSITY
MARSHALL BENNETT INSTITUTE
OF REAL ESTATE

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FOGELSON
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Additional information about today's presentations can be found at:



diversedevelopers.com/resources